

Customer Success Story

Evergreen Land Ltd.



Customer Profile

Established in 2006, Evergreen Land Ltd. is the owner of the Para'Kito™ natural mosquito repellent wristband (www.parakito.com). Para'Kito™ is an innovative concept of natural anti-mosquito device, based on a patented technological breakthrough. With offices in Hong Kong and Europe, Evergreen Land strives for providing customers a high quality, safe and natural mosquito repellent product.

Project Background

Evergreen Land was using Microsoft Excel spreadsheets to manage financial operation and invoice processing. Since Para'Kito™ has grown into a reputation brand and rapidly expanded worldwide, Evergreen Land was facing inefficiencies in production planning. To optimize business operation and minimize manual process, Evergreen Land decided to deploy a new ERP system.

Business Challenge

Since Evergreen Land relied on Microsoft Excel spreadsheets, so they lacked an integrated system that would allow them to keep track accurately of order status, manage account and generate reports proficiently. For example, management team had to consolidate multiple Microsoft Excel spreadsheets to perform business analysis. Management spent much time on administrative work such as filing and data entry, human errors often occurred.

Evergreen Land also wanted an improved system to monitor the use of raw materials and inventory level.

Choosing SAP Business One and ACW

Fast Implementation and user-friendly solution were the main selection criteria. To optimize business workflow, Evergreen Land engaged ACW Consultancy, to assist in the implementation of SAP Business One in their Hong Kong office. It catered to all business operations including finance, purchasing, sales, inventory and MRP.

With proven track record and expertise in implementing SAP Business One Solution, ACW consultants demonstrated in-depth knowledge during the whole implementation period. For example, developing system blue-print and defining the system architecture based on Evergreen Land's business model.

Evergreen Land aims to have a solution to improve reporting capabilities. The solution offers them a unified of all business information through a single window, reducing the need to collect information from multiple sources. Also, Evergreen Land can perform different types of business analysis by using built-in report tools.

The implementation was carried out within 1 month. The ASAP methodology was adopted to implement all the modules within budget and on time. The modification was focused on sub-contract module. Through this module, Evergreen Land can capture the distributed amounts of mosquito repellent to factory. It provides complete traceability for the mosquito repellent production process.



Para'Kito™ natural mosquito repellent wristband

“From developing system blue-print and defining the system architecture, ACW Consultants worked with us so that we can carry out the implementation smoothly. ”

*Nicolas Constant, Financial Controller,
Evergreen Land Ltd.*

In the longer term, Evergreen Land wants to expand their footprint to other Asia Pacific and South America regions. Thus, they will purchase more user licenses and further extend MRP capabilities.

Result and Improvement

SAP Business One presents a greater visibility into their business processes and reduces manual work.

Significant time savings in report generation

Because the solution provides various standard report templates, it cuts out manual work to consolidate different Microsoft Office Excel spreadsheets to generate reports. Together with XL reporter tool, Evergreen Land can create real time report with ease.

Enhances inventory management capabilities

Evergreen Land stored inventory data in Microsoft Excel spreadsheets previously. Since they involved many valued items, Microsoft Excel was less flexibility in inventory control. With SAP Business One, they can track the production status, stock movement and inventory level and simplify MRP process.

Improves end-to-end financial operation

SAP Business One provides integrated set of tools to automate the accounting process and eliminate redundant data entries and errors. Now Evergreen Land can manage cash flow, budgets, payables and receivables at any time to get an accurate and clear picture of their business.